

Minnesota Clay Co.

USA

Respectfully Submits To

IOWA EDUCATORS CONSORTIUM

IEC Bid 2010

Iowa Educators Consortium

Minnesota Clay

Clay Bodies

Code	Description of Clay Body (2 – 25 lb blocks per carton)	Cone Range	Price
CLWEW	White Earthenware , moist, 50 pound carton Low fire white with good plasticity and easy to work with on the wheel or hand building	06 - 2	\$10.25
CLREW	Red Earthenware , moist, 50 pound carton Low fire red-excellent for hand building and wheel throwing	06 - 2	10.50
CLWSW	White Sculpture , moist, 50 pound carton Creamy white-coarse, excellent sculpture & hand building clay	06 - 5	11.50
CLRSW	Red Sculpture , moist, 50 pound carton Terra cotta to dark brown (cone 5) - coarse, excellent sculpture & hand building clay	06 - 5	11.50
CLM7W	#7 White Buff , moist, 50 pound carton Tan/Buff-colored clay with a wide firing range, good for both wheel throwing and hand building	06 - 5	10.25
CLRAKUW	White Raku , moist, 50 pound carton Light gray to smoky black-coarse; low maturity and withstands thermal shock	06 - 10	11.25
CL2STW	#2 Stoneware , moist, 50 pound carton Toasty brown-medium fine throwing and can be used for sculpture	4 - 7	10.25
CL3STW	#3 Stoneware , moist, 50 pound carton Cream-white color; very plastic, smooth texture, principally for the wheel	4 - 7	10.25
CLMMBW	MB Stoneware , moist, 50 pound carton White body, very plastic, exceptionally smooth and is great for wheel throwing	6 - 10	13.75
CL1STW	#1 Stoneware , moist, 50 pound carton Brown in color, medium textured, formulated for wheel throwing	6 - 9	10.75
CL1STGW	#1 Stoneware w/Grog , moist, 50 pound carton Formulated with fine grog for sculptural work	6 - 9	11.50
CL1STMW	#1 Stoneware w/Manganese , moist, 50 pound carton Adding granular manganese provides a dark speckling in the body and through the glaze	6 - 9	11.25
CLRAINW	Rainy Lake Stoneware , moist, 50 pound carton Buff to golden brown, good for throwing, medium texture, oxidation or reduction firing	6 - 10	10.75
CLNLW	Northern Light Stoneware , moist, 50 pound carton Light tan color, suitable for wheel throwing and sculpture, can also be raku fired	8 - 10+	10.75
CLNLIW	Northern Light Stoneware w/Iron , moist, 50 pound carton Added iron creates a deep red brown color when the body is fired in reduction	8 - 10+	10.75
CLPGW	Grolleg Porcelain , moist, 50 pound carton Extremely white, very plastic and translucent, wheel throwing	8 - 10+	24.25
CLPGNW	Grolleg Porcelain w/Fiber , moist, 50 pound carton The addition of nylon fiber allows for larger projects	8 - 10+	24.25
CLPDW	Domestic Porcelain , moist, 50 pound carton Extremely white, very plastic and translucent, wheel throwing	8 - 10+	22.25
CLPPW	Polar Porcelain , moist, 50 pound carton White porcelain body with a lower firing range, great for wheel throwing and very popular for making jewelry	5 – 8	24.50

For more information:

http://www.minnesotaclayusa.com/clay_bodies/claybodies.html

RED ITEMS = NEW FOR 2010 IEC BID

Iowa Educators Consortium

Minnesota Clay

Premium Underglazes (Cone 06 – 8* except Rose fades at 4)

Color	Code	Pint – Price	Code	Gallon - Price
Baby Blue	UGBBBLUE	\$8.25	UGBBLUG	\$64.95
Black	UGBLACK	\$8.25	UGBLKG	\$44.95
White	UGWHITE	\$6.50	UGWHTG	\$44.95
Yellow	UGYELLO	\$7.25	UGYELG	\$44.95
Brown	UGBROWN	\$6.75	UGBRNG	\$44.95
Pink	UGPINK	\$7.50	UGPING	\$49.95
Teal	UGTEAL	\$9.25	UGTEAG	\$69.95
Rose*	UGROSE*	\$7.25	UGROSG*	\$44.95
Blue	UGBLUE	\$6.50	UGBLUG	\$44.95
Green	UGGREEN	\$7.50	UGGRNG	\$49.95
Lavender	UGLAV	\$8.25	UGLAVG	\$49.95
Terra Cotta	UGTCT	\$7.25	UGTCTG	\$44.95
Turquoise	UGTUR	\$6.50	UGTURG	\$44.95
Gray	UGGRAY	\$6.50	UGGRAG	\$44.95
Dark Blue	UGDBLUE	\$7.50	UGDBLG	\$44.95
Gold	UGGOLD	\$8.25	UGGLDG	\$64.95
Red	UGRED	\$17.50	UGREDG	\$135.95
Orange	UGORANGE	\$17.50	UGORNG	\$135.95
Bright Red	UGBRED	\$11.25	UGBRDG	\$85.95
Brilliant Orange	UGBORANG	\$11.25	UGBORG	\$85.95

For more information:

<http://www.minnesotaclayusa.com/underglazes/underglazes.html>

Minnesota Clay

Low-Fire Glazes (Cone 06-03)

Color	Pint		Gallon	
	Code	Price	Code	Price
Gloss White	G2P	\$6.25	G2G	\$21.00
Lemon	G3P	\$6.50	G3G	\$24.00
Spearmint	G4P	\$6.50	G4G	\$22.00
Burgundy	G5P	\$7.00	G5G	\$28.00
Midnight	G6P	\$6.50	G6G	\$25.00
Grape	G7P	\$7.00	G7G	\$28.00
Grasshopper	G8P	\$6.50	G8G	\$22.00
Dark Forest	G9P	\$7.00	G9G	\$30.00
Turquoise	G10P	\$6.25	G10G	\$22.00
Teal Blue	G12P	\$6.50	G12G	\$22.00
Georgia Peach	G13P	\$6.75	G13G	\$22.00
Deep Blue Gray	G14P	\$6.50	G14G	\$24.00
It's a Boy	G15P	\$6.50	G15G	\$25.00
Hershey Bar Brown	G16P	\$6.50	G16G	\$27.00
Deep Red Brown	G17P	\$6.75	G17G	\$22.00
Clear	T1P	\$6.00	T1G	\$21.00
Yellow Gold	T2P	\$7.00	T2G	\$30.00
Sun Yellow	T3P	\$6.25	T3G	\$24.00
Buckskin	T4P	\$6.25	T4G	\$24.00
Royal Blue	T6P	\$6.50	T6G	\$27.00
Olive	T7P	\$6.75	T7G	\$25.00
Raspberry	T8P	\$6.75	T8G	\$28.00

For more information:

<http://www.minnesotaclayusa.com/glazes/glazes.html>

Minnesota Clay

Stoneware Glazes (Cone 5-7)

Color	Pint		Gallon	
	Code / Price		Code / Price	
Dark Blue	HG2P	\$7.50	HG2G	\$30.00
Light Blue	HG3P	\$6.25	HG3G	\$20.00
2 nd Hand Rose	HG4P	\$7.25	HG4G	\$27.00
Iron Red	HG5P	\$6.75	HG5G	\$20.00
Copperhead	HG6P	\$6.25	HG6G	\$18.00
Gloss White	HG7P	\$6.00	HG7G	\$18.00
Metallic Green	HG12P	\$6.75	HG12G	\$22.00
Banana	HG13P	\$6.75	HG13G	\$21.00
Oil Spot Black	HG14P	\$6.75	HG14G	\$23.00
Light Beige	HG16P	\$6.00	HG16G	\$18.00
Clear	BT1P	\$6.00	BT1G	\$18.00
Matte White	HM1P	\$6.00	HM1G	\$20.00
Manzarine Blue	HM2P	\$6.00	HM2G	\$18.00

For more information:

<http://www.minnesotaclayusa.com/glazes/glazes.html>

New Discounts for 2010

MN Clay Air-Dry Clay	-30%
MN Clay Dry Glazes	-40%
Amaco Glazes & Underglazes	-20%
Kemper Tools	-30%
MKM Tools & Mudtools	-20%
Brushes	-20%
Sponges	-20%

Iowa Educators Consortium

Minnesota Clay Co.

USA

General Corporate Information

Minnesota Clay Co. USA

7429 Washington Ave South
Edina, MN 55439-2410

Office: 952-884-9101
Toll-Free: 800-252-9872
Fax: 952-884-1820

Your dedicated customer service representative is:

Michael Meyers
Direct Number 952-884-9101 Ext.104
Email: mike@minnesotaclayusa.com

To view clay bodies, glaze and underglaze colors please visit our website:
<http://www.minnesotaclayusa.com>

The IEC web site is located at:
<http://www.iec-ia.org>

Iowa Educators Consortium Ordering Procedure

To receive these guaranteed prices for 2010, please reference **IEC Bid 2010** on your purchase order. You must specify this contract to receive the special **IEC Pricing**. **Minnesota Clay** is under no obligation to contact Iowa schools that do not reference this bid to ascertain whether it is an IEC Bid Order. Purchase orders received that do not contain this reference, will be billed in accordance with our catalog price at the time of the order.

Remember to reference IEC 2010 when placing your order.

We offer several ways to order:

By Mail:

**Minnesota Clay Co USA
7429 Washington Ave S
Edina, MN 55439**

By Fax:

952-884-1820

By E-Mail:

mike@minnesotaclayusa.com

Freight charges will be applied to all orders. Orders weighing 250 lbs. or less of product will ship by a small parcel carrier and actual charges by carton weight will be added.

The following chart will help you *estimate* smaller orders weighing less than 250 lbs.

Clay	Glazes & Underglazes	Glazes & Underglazes
50 lbs. carton=\$18.38	1 Gallon 15 lbs=\$9.23	(5) Pints (10 lbs) = \$8.27
(5) x 50# = \$83.90	(4) Gallons (60#) = \$25.37	(10) Pints (20#) = \$10.65

The following chart will help you estimate smaller orders weighing more than 250 lbs.

Maximum 2400 pounds total weight of clay & glazes = \$85.00 for shipping & pallet charge.
2401 pounds to 4800 pounds total weight of clay & glazes = \$170.00 for shipping & pallet charges.

(A pallet is the wooden frame needed for easy moving of a truck shipment.)

Orders will ship complete unless otherwise instructed. Request for partial shipments will be honored but freight charges will be incurred on the additional shipment(s).

Payments are due 30 days after shipment, or invoice will be subject to a 1.5% per month finance charge.

Note: Truck delivery charges quoted above are to a dock that is truck height for quick/easy unloading. We suggest "group ordering" when possible for schools in the same district that do not have a dock; to have the "group order" ship to a school that does have a dock. Extra freight charges can be avoided by having group orders delivered to a dock, or by having school staff unload the truck. ***We wish to remind you that truck drivers are not required to unload their trucks.*** If the driver is asked to hand unload the truck, this will result in additional freight charges.

Please note any freight damage, or shortage on the "Proof of Delivery."